



QUALYS SECURITY CONFERENCE 2020

# Vulnerability Management Detection & Response (VMDR)

Chris Carlson

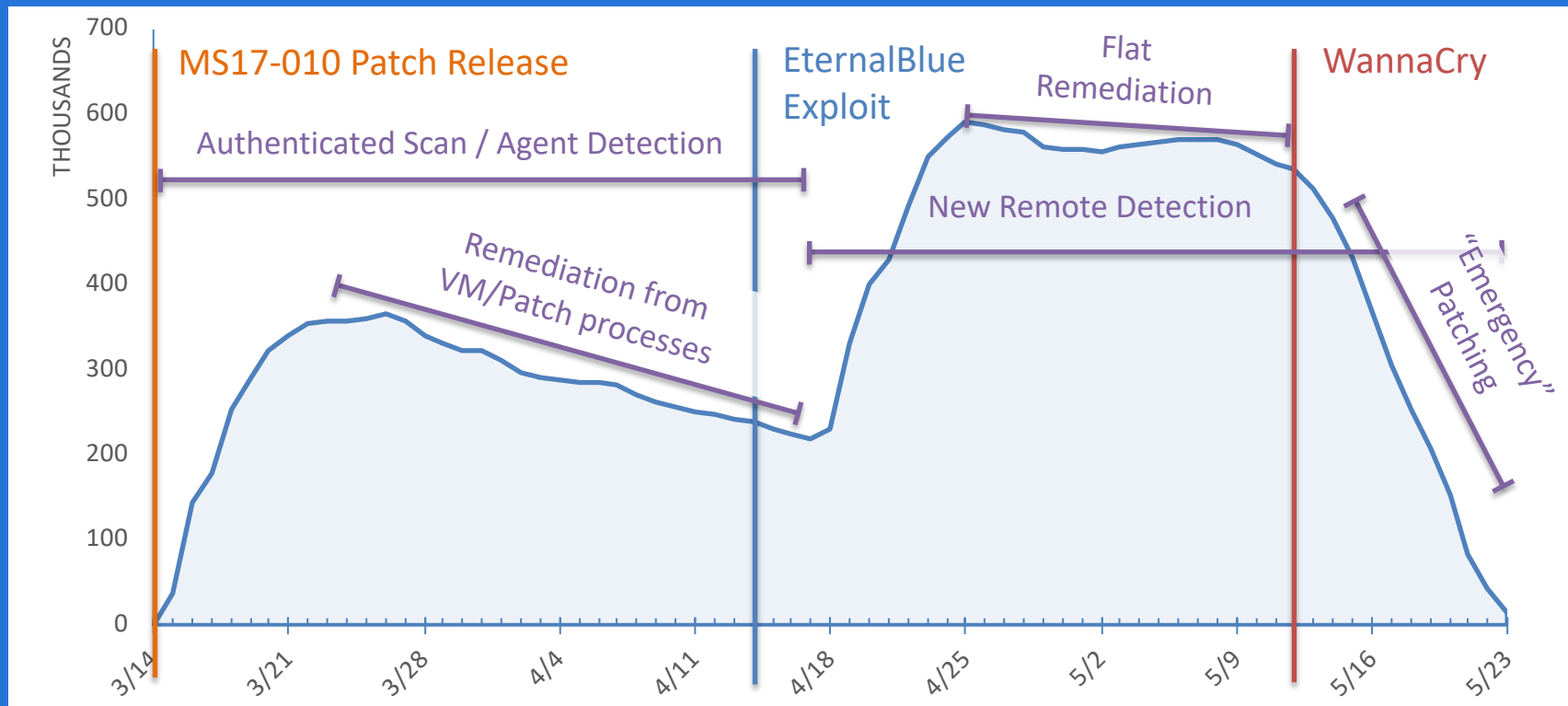
VP Product & Technology, Qualys, Inc.

# Vulnerability Management Lifecycle





# WannaCry Timeline and Remediation



Introducing  Qualys.

# VMDR

Vulnerability Management, Detection and Response

One solution to Discover, Assess, Prioritize and Patch critical vulnerabilities

## Asset Discovery

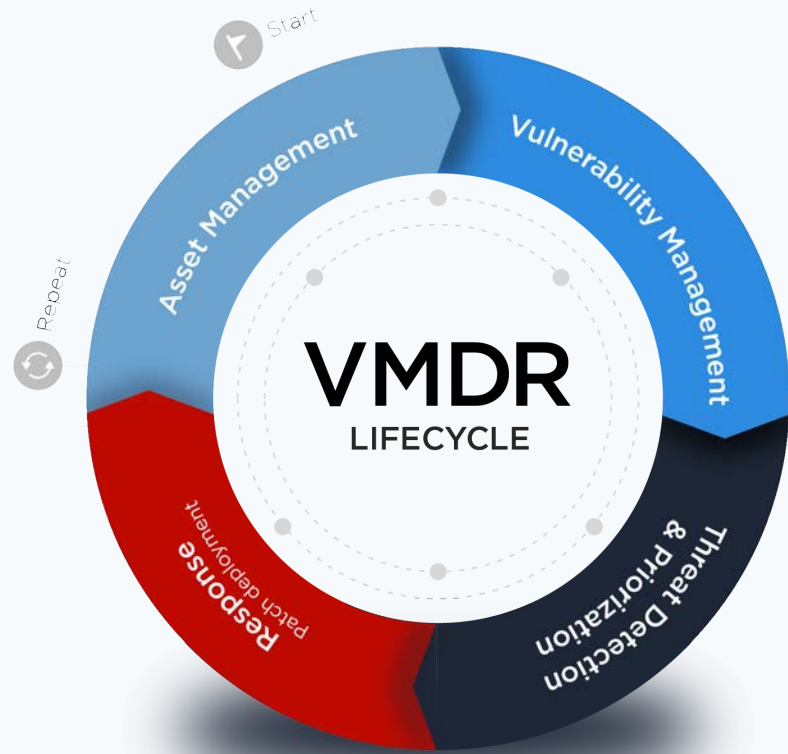
Detect known and unknown assets  
Workflow to add an unmanaged asset as a managed asset

## Asset Inventory

Hardware, operating system, and application inventory for all assets

## Asset Normalization and Categorization

Normalize Inventory data by common attributes  
Categorize by vendor, version, type



Managed

Assets

Software

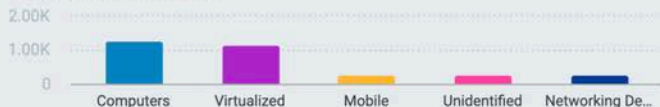
Last 30 Days



2.46K

Total Assets

## TOP HARDWARE CATEGORIES



## TOP OPERATING SYSTEMS CATEGORIES



Group Assets by ...

1 - 50 of 2460



ASSET	OPERATING SYSTEM	HARDWARE	LAST USER	SOURCE	TAGS
<b>hktes-AG2</b> 10.5.1.6 00-0D-3A-4E-A1-94	Microsoft Windows Server 2016 Datacenter 1607 64-Bit	Microsoft Azure DSv2-series Stan... Cloud Instance		VIRTUAL_MACHINE_ID Updated: Jan 20 2020	-
<b>win-pk-04</b> 10.150.0.9,35.194.83.16	Unidentified	Google Compute Engine N1 st... Cloud Instance		VIRTUAL_MACHINE_I... Updated: Jan 20 2020	-
<b>pooja-windows</b> 10.150.0.11,35.236.247.2...	Unidentified	Google Compute Engine N1 st... Cloud Instance		VIRTUAL_MACHINE_I... Updated: Jan 20 2020	-
<b>pooja-win-final</b> 10.150.0.13,35.236.248.2...	Unidentified	Google Compute Engine N1 st... Cloud Instance		VIRTUAL_MACHINE_I... Updated: Jan 20 2020	-
<b>instance-3</b> 10.142.0.7	Unidentified	Google Compute Engine N1 st... Cloud Instance		VIRTUAL_MACHINE_I... Updated: Jan 20 2020	-
<b>sada-test-instance</b> 10.142.0.2	Unidentified	Google Compute Engine N1 st...		VIRTUAL_MACHINE_I... Updated: Jan 20 2020	-

## MANUFACTURER

Amazon Web Ser...	1.03K
Lenovo	950
Apple	301
Microsoft	71
VMware	45
Google	24
Dell	20
Unidentified	12
Asus	1
HPE	1
Intel	1
MSI	1
Parallels Internati...	1

Show less

## TAGS

Agentless_Tracki...	1.50K
Assets NO Asset ...	1.49K
Last30Days	1.45K
Cloud Agent	1.34K
Scanned in 180-D	1.32K

3.32K

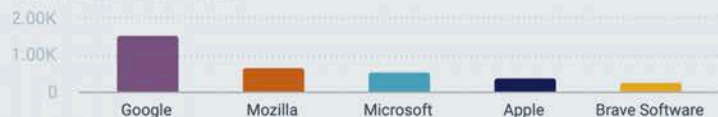
Total Software

Last 30 Days ▾

## TOP SOFTWARE CATEGORIES



## TOP SOFTWARE PUBLISHERS



## LICENSE

Commercial 2.57K  
Open Source 746

## PLATFORM

64-Bit 379  
32-Bit 73

## LIFECYCLE

Beta 56  
GA 1.18K  
EOL 1  
EOL/EOS 751  
OS Dependent 502  
▾ 2 more

## END OF LIFE

EOL 6 to 9 months 2

Group Software by: Market Version ⊗ ▾Type: Application ▾

1 - 50 of 75



CATEGORY	PUBLISHER	PRODUCT	MARKET VERSION	INSTANCES <span>▾</span>
Network Application / Internet Br...	Google	Chrome	78	514
Network Application / Internet Br...	Microsoft	Internet Explorer	11	502
Network Application / Internet Br...	Google	Chrome	79	265
Network Application / Internet Br...	Apple	Safari	13	224
Network Application / Internet Br...	Mozilla	Firefox	70	189
Network Application / Internet Br...	Mozilla	Firefox	71	153
Network Application / Internet Br...	Apple	Safari	12	100
Network Application / Internet Br...	Mozilla	Firefox	69	82
Network Application / Internet Br...	Google	Chrome	77	74



2.61K

Total Assets

## MANUFACTURER

Unidentified	1.16K
Apple	358
Xiaomi	188
Samsung	134
OnePlus	101
Lenovo	56
Huawei	24
HMD Global	22
Asus	21
Google	14
Vivo	13
HTC	12
LG	8
Unknown	7
Oppo	3
Sony Mobile	2
Amazon.com	1
Leshi	1
TRANSSION	1

Show less

## OS CONFIDENCE

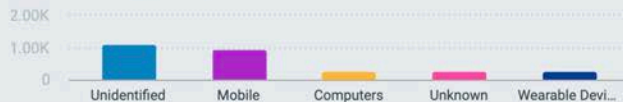
	2.05K
	21
	62
	480

Search for assets...

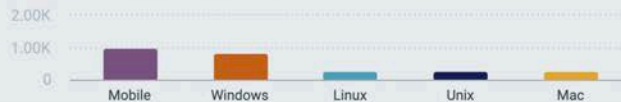
Last 30 Days



## TOP HARDWARE CATEGORIES



## TOP OPERATING SYSTEMS CATEGORIES



Group Assets by ...

1 - 50 of 2610



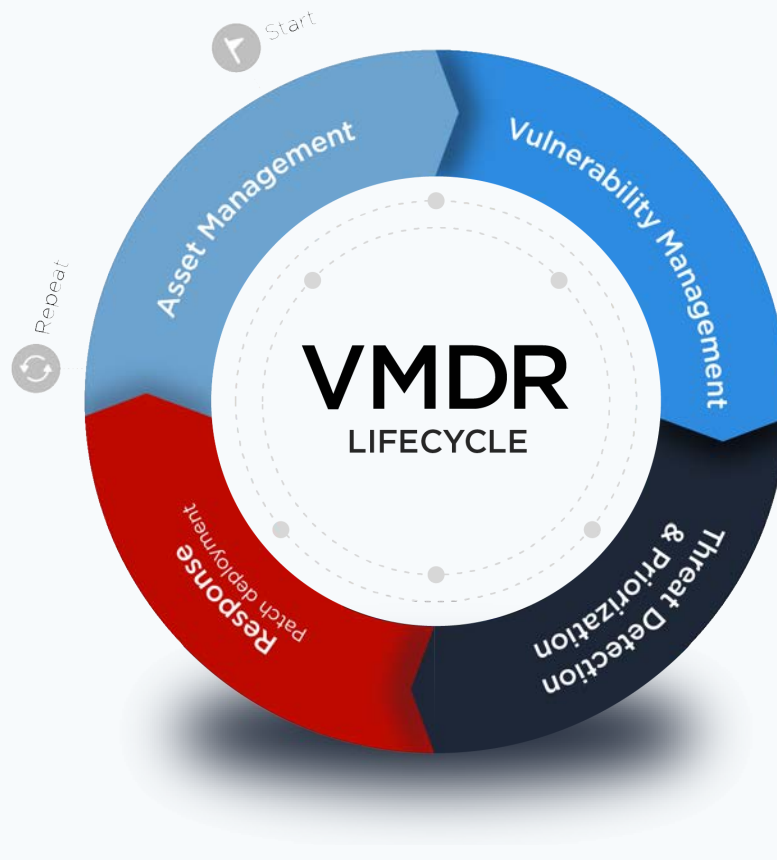
ASSET	OPERATING SYSTEM	HARDWARE	LAST USER	INVENTORY
<b>POLYCOM_0004F27A8C07</b> 192.168.254.44 00:04:f2:7a:8c:07	- 			Passive Sensor First: Aug 14 2019 Last: 3 minutes ago
<b>10.101.15.32</b> - 4c:cc:6a:a5:bf:c4	- 			Passive Sensor First: Jan 16 2020 Last: 8 minutes ago
<b>IPHONE</b> 192.168.250.118, 192.168.249... f4:0f:24:86:52:03	Apple iOS 13 	Apple iPhone Smartphone 		Passive Sensor First: Aug 14 2019 Last: 5 minutes ago
<b>CONFERENCE114043POM...</b> 192.168.249.149, fe80::aeaf:b9... ac:af:b9:fd:8c:38	Google Android Nougat 7.1.1 	Samsung Galaxy Tab 4 SM-T350 Tablet 		Passive Sensor First: Jun 20 2019 Last: 5 minutes ago
<b>114186MBP15</b> 192.168.249.206, fe80::c6c:b18... 64:5a:ed:e7:fd:4b	Apple macOS Mojave 10.14.6 	Apple Computers 		Passive Sensor Last: 7 minutes ago
<b>US02-IDF31-3002-00180...</b> 192.168.248.50, 192.168.248.1... 00:18:0a:48:b3:60	BSD 	Unidentified 		Passive Sensor Last: 5 minutes ago

## Vulnerability Management

Detect vulnerabilities by QID  
CVE-to-QID mapping  
CVSSv2 and CVSSv3 base scores

## Security Configuration Assessment

CIS Benchmarks  
Security-related misconfigurations

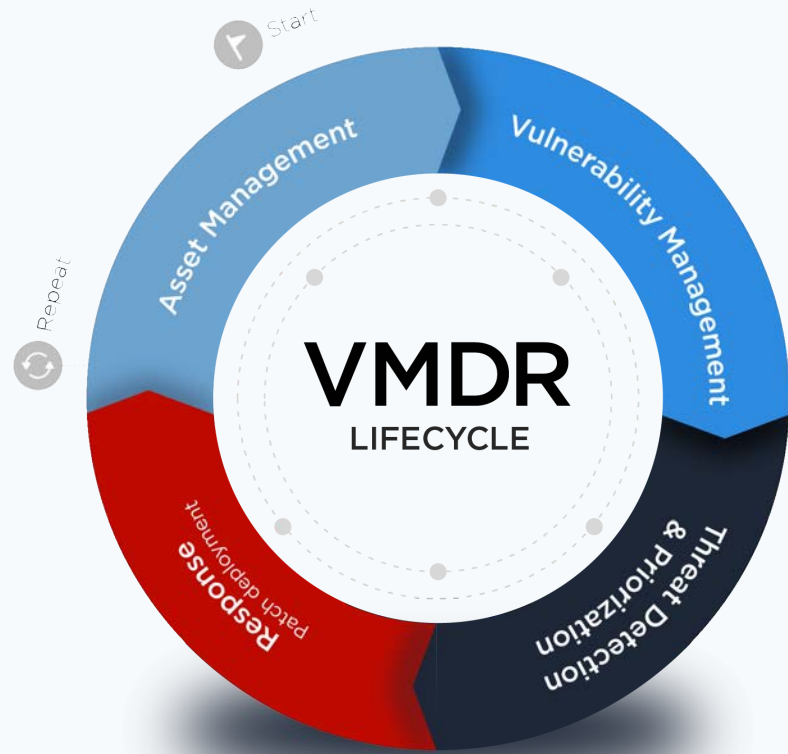


## Prioritization

- Using real-time threat context
- Real-world exploits
- Proof of Concepts
- Exploit categorization
- Exploit severity

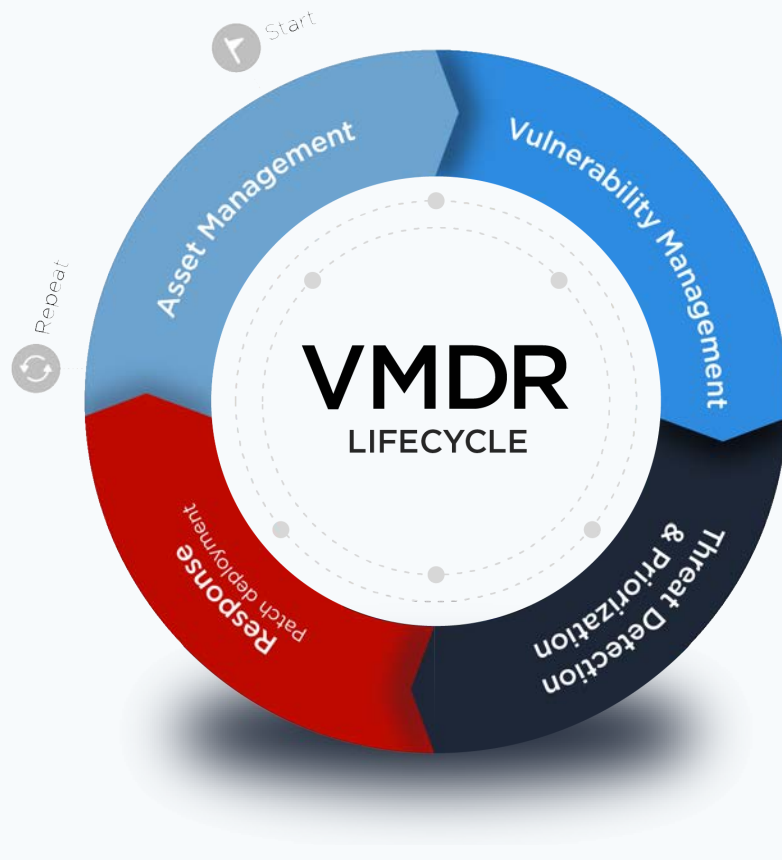
## Machine Learning

## Contextual Awareness



## Remediation

- Automatically correlate vulnerabilities to patches
- End-to-end User Interface workflows
- Fit-for-purpose visualizations and recommendations
- Orchestration for remediation



## Patch Catalog

4

Total Patches

APP FAMILY

Windows 4

VENDOR

Microsoft 4

UPDATE TYPE

Security Patches 4

TYPE

OS 4

Patch

✕ cve:cve-2020-0601



Actions (4)



Filters

View Details

Add to Existing Job

Add to New Job

Remove Patch



...pda...



ARCHIT

X64

1 - 4 of 4



PATCH STATUS

MISSING INSTALLED

1 0

3 0

1 1

4 3

### Asset Tags (5)

Finance × Operations × Engineering × HR-HQ × HR-France ×

### Vulnerability Age



### RTIs (9)

- ✓ Zero Day (10)
- ✓ High Lateral Movement (32)
- ✓ Active Attacks (12)
- ✓ Wormable (13)
- ✓ Machine Learning Probability (32)
- DOS External (25)
- ✓ High Data Loss (17)
- Vulnerable to DOS (28)
- ✓ Easily Exploitable (50)
- ✓ Exploit Kit Available (34)
- ✓ Unpatchable (23)
- ✓ Public Exploit (13)

Prioritized Assets **38**  
Total 379

10%  
of Total

Prioritized Vulnerabilities **37**  
Total 1.34K

2.75%  
of Total

Available Patches **05**  
Patch Now ▾

# Prioritization Engine – Machine Learning

Written in Python and TensorFlow

Dataset of 120,000+ Vulnerabilities

132 Vulnerability Features

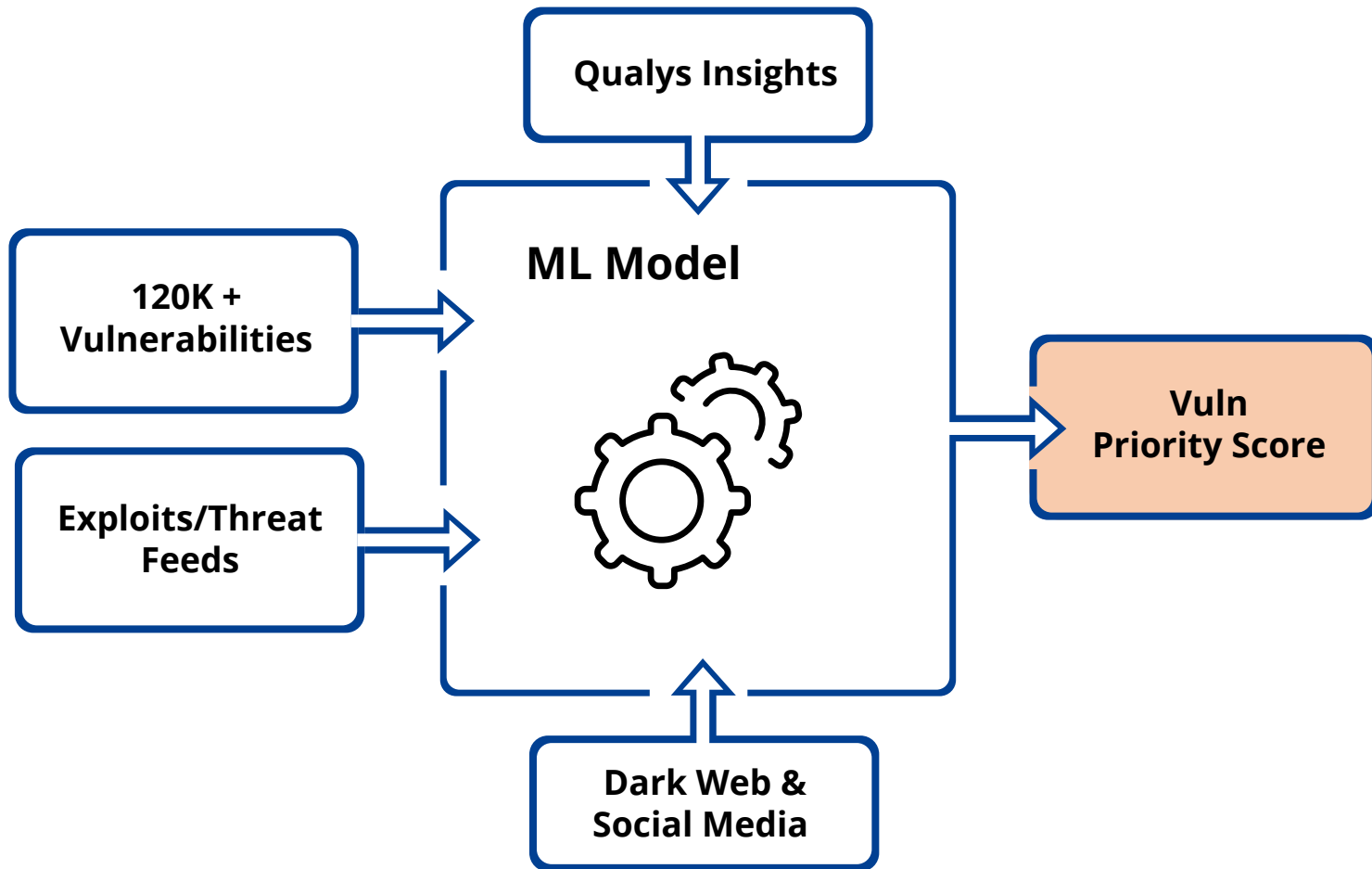
Live Exploits / Proof Of Concepts

Historical Threat Patterns

Historical Vulnerable Software/Vendor

**Dark Web and Social Media References**







# Contextual Awareness

## Your Network is Unique to You

External Facing Assets

Business / Customer Applications

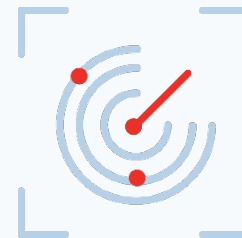
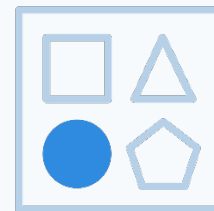
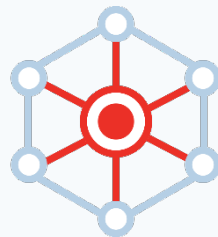
Network Reachability / Cloud Security Groups

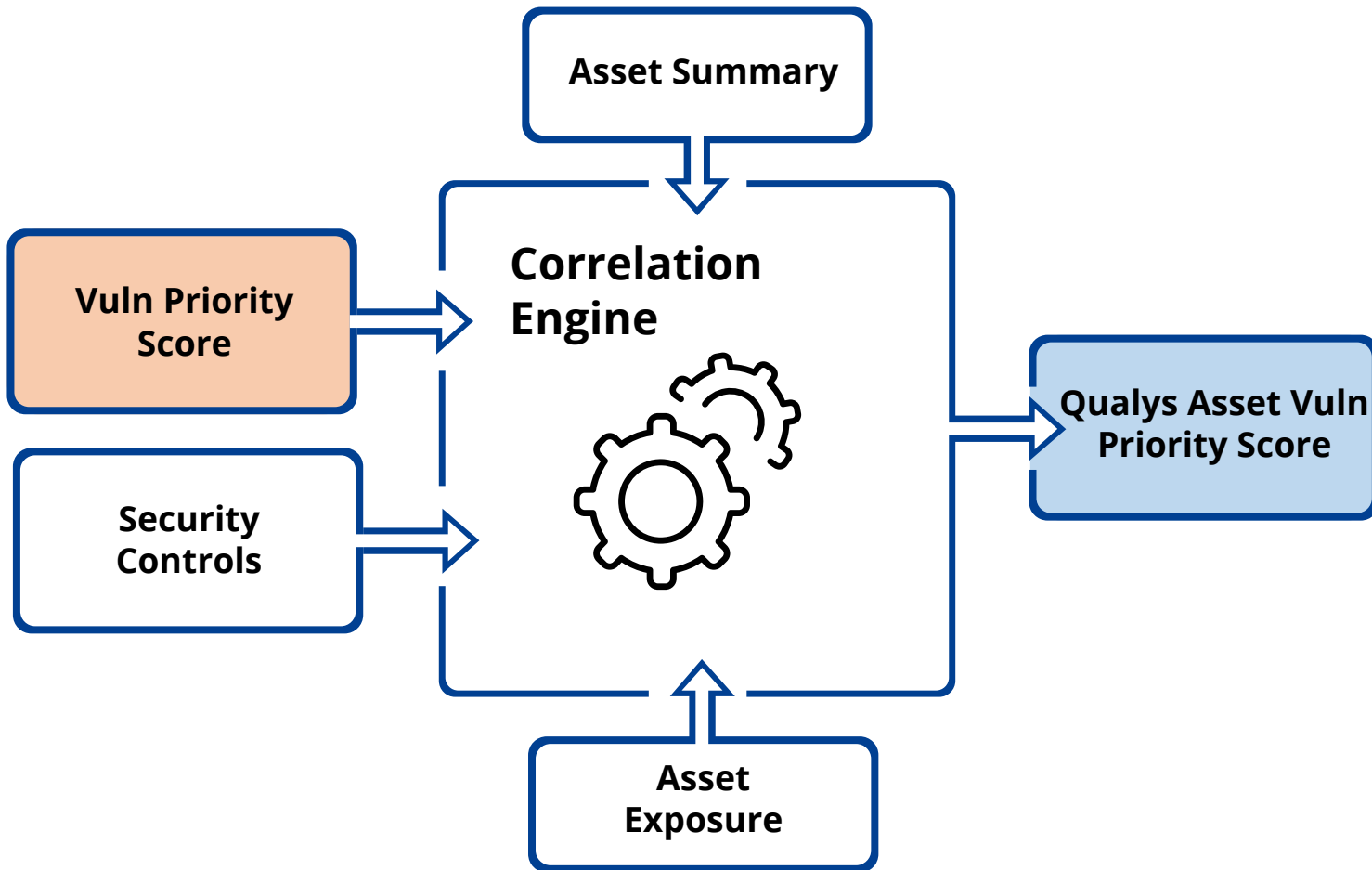
Zero-Trust Networking / Micro-Segmentation

Data Sensitivity and Data Access Governance

Asset System Configuration

Security Control Validation





The background is a solid blue color with a pattern of small white dots arranged in a grid. Three of these dots are highlighted in red, one on the left side and two on the right side. The text is centered in the middle of the image.

# VMDR Concept Demo

# VMDR comes with much more

Unlimited Cloud Agents

Unlimited Virtual Scanners

Unlimited Passive Sensors

Certificate Inventory

Cloud Inventory

Container Inventory

Mobile Device Inventory

Asset Categorization

Asset Normalization

Configuration Assessment

CIS Benchmarks

Continuous Monitoring

Vulnerability Management

Patch Detection and CVE Correlation

## Available February 2020



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# Thank You

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