



QUALYS SECURITY CONFERENCE 2020

Vulnerability Management Detection & Response (VMDR)

Prateek Bhajanka

VP, Product Management | VMDR

Qualys, Inc.

**“A Vulnerability is only as bad as the
Threat exploiting it
and
the Impact
on the organization”**

Challenges with Vulnerability Management

Overwhelming number of vulnerabilities

No Vulnerability to Patch correlation

CVSS and CVE being too skewed

Vulnerability Assessment as a feature

Penetration testing being used Interchangeably with VM

No Single platform

CVSS Confession

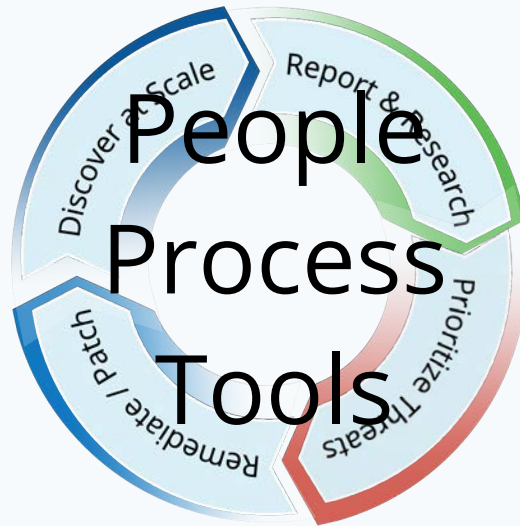
2.1. CVSS Measures Severity, not Risk ^

The CVSS Specification Document has been updated to emphasize and clarify the fact that CVSS is designed to measure the severity of a vulnerability and should not be used alone to assess risk.

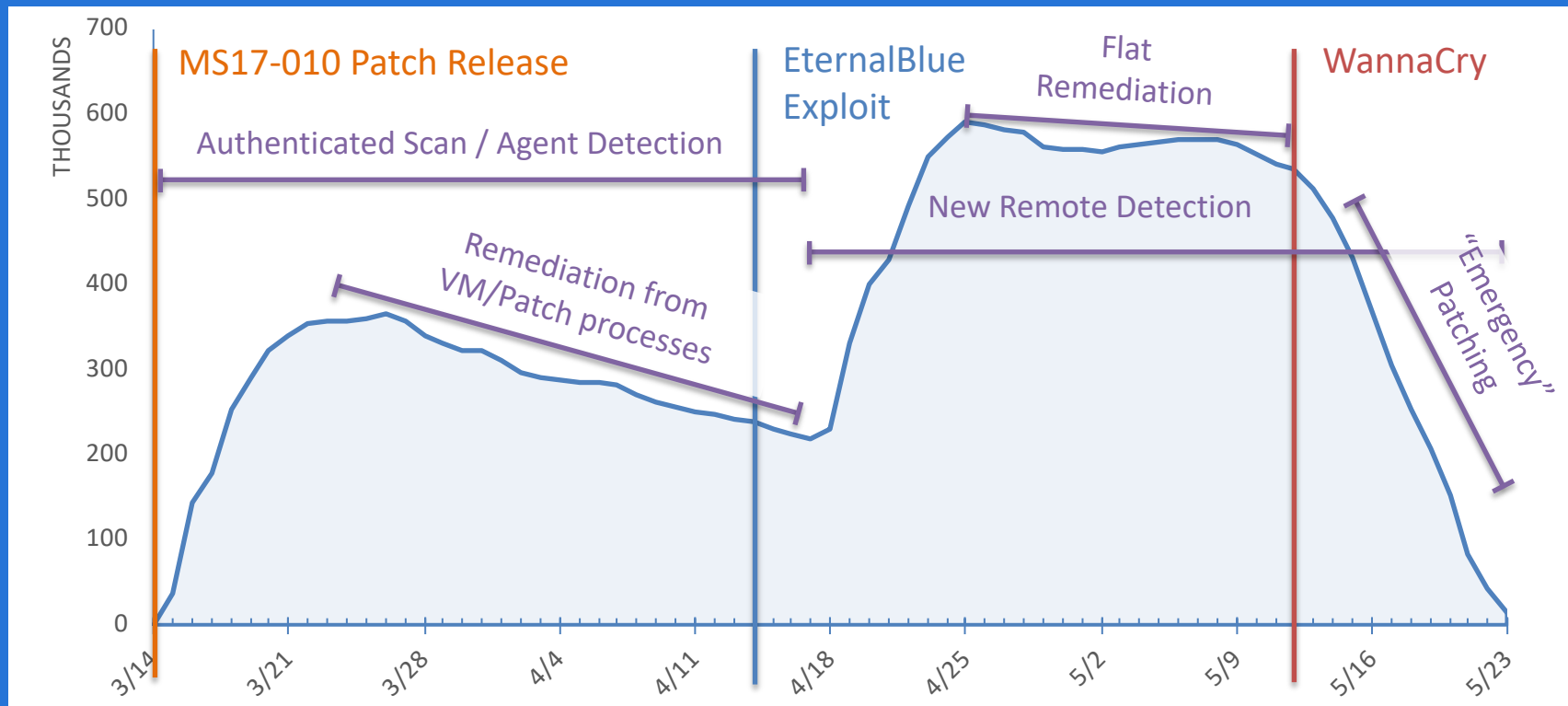
Concerns have been raised that the CVSS Base Score is being used in situations where a comprehensive assessment of risk is more appropriate. The CVSS v3.1 Specification Document now clearly states that the CVSS Base Score represents only the intrinsic characteristics of a vulnerability which are constant over time and across user environments. The CVSS Base Score should be supplemented with a contextual analysis of the environment, and with attributes that may change over time by leveraging CVSS Temporal and Environmental Metrics. More appropriately, a comprehensive risk assessment system should be employed that considers more factors than simply the CVSS Base Score. Such systems typically also consider factors outside the scope of CVSS such as exposure and threat.

Vulnerability Management Lifecycle





WannaCry Timeline and Remediation



Introducing  Qualys.

VMDR

Vulnerability Management, Detection and Response

One solution to Discover, Assess, Prioritize and Patch critical vulnerabilities

Asset Discovery

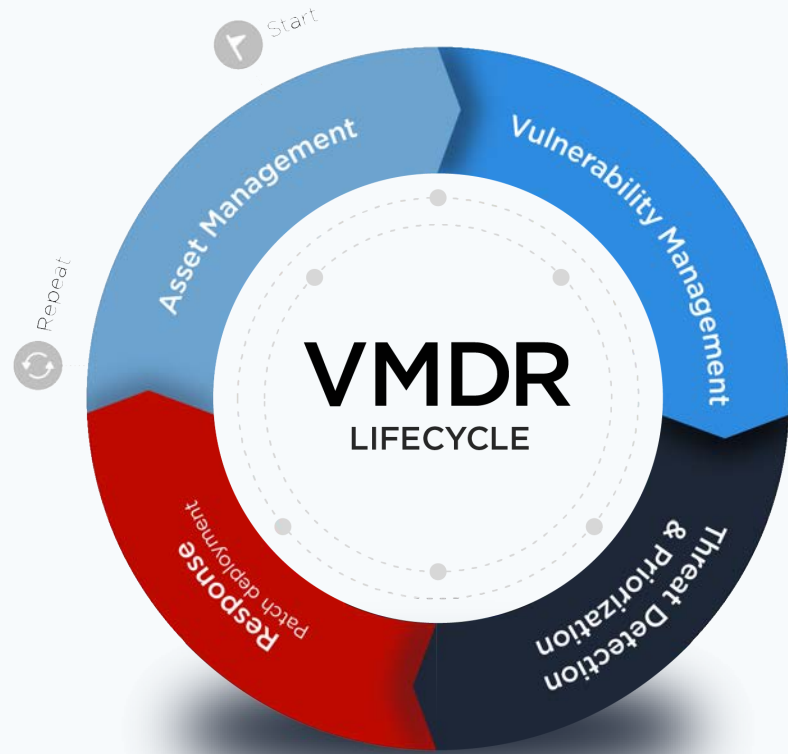
Detect known and unknown assets
Workflow to add an unmanaged asset as a managed asset

Asset Inventory

Hardware, operating system, and application inventory for all assets

Asset Normalization and Categorization

Normalize Inventory data by common attributes
Categorize by vendor, version, type

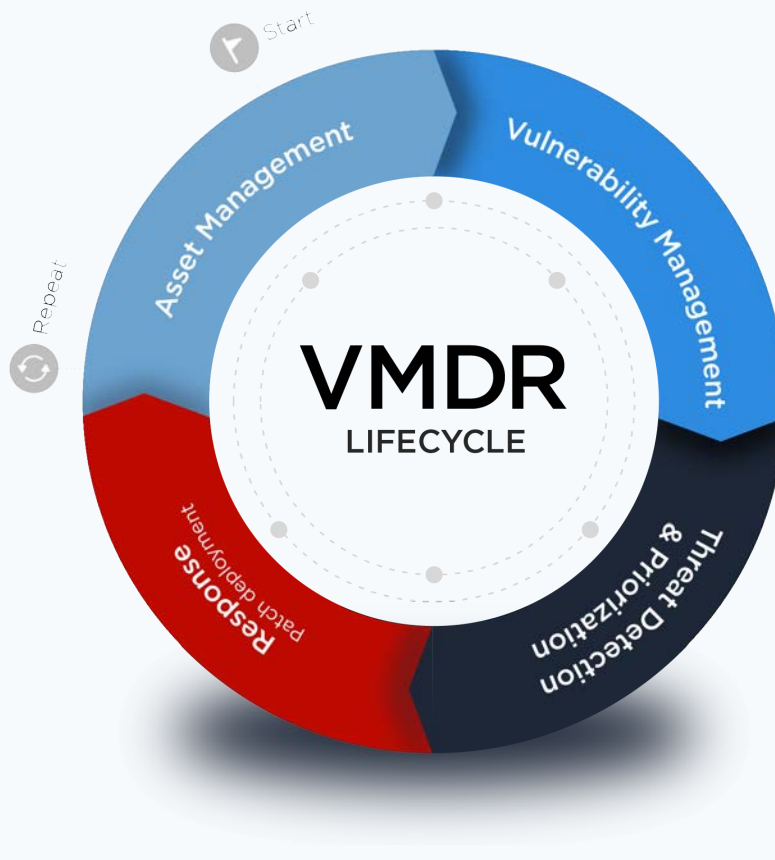


Vulnerability Management

Detect vulnerabilities by QID
CVE-to-QID mapping
CVSSv2 and CVSSv3 base scores

Security Configuration Assessment

CIS Benchmarks
Security-related misconfigurations

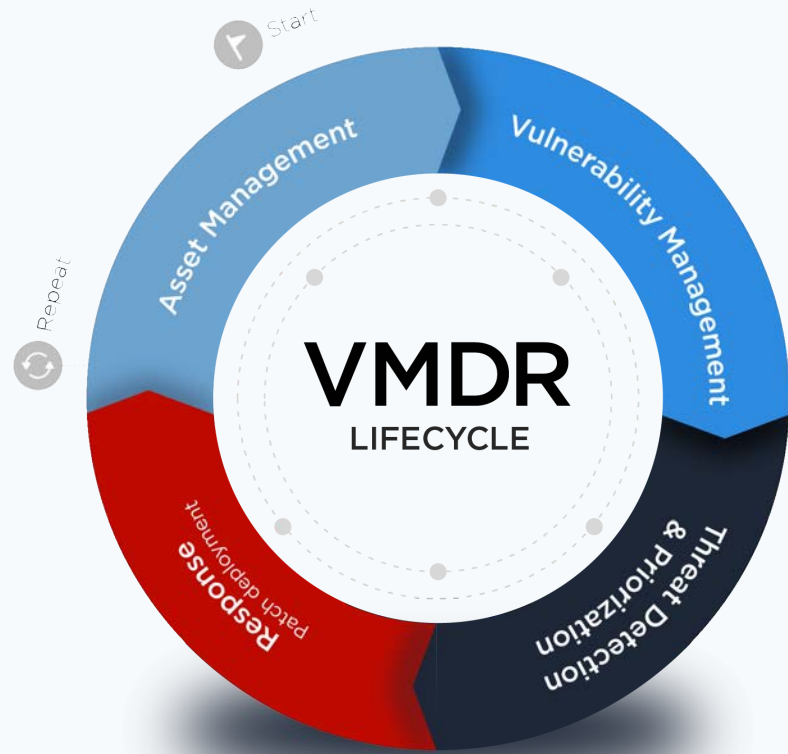


Prioritization

- Using real-time threat context
- Real-world exploits
- Proof of Concepts
- Exploit categorization
- Exploit severity

Machine Learning

Contextual Awareness



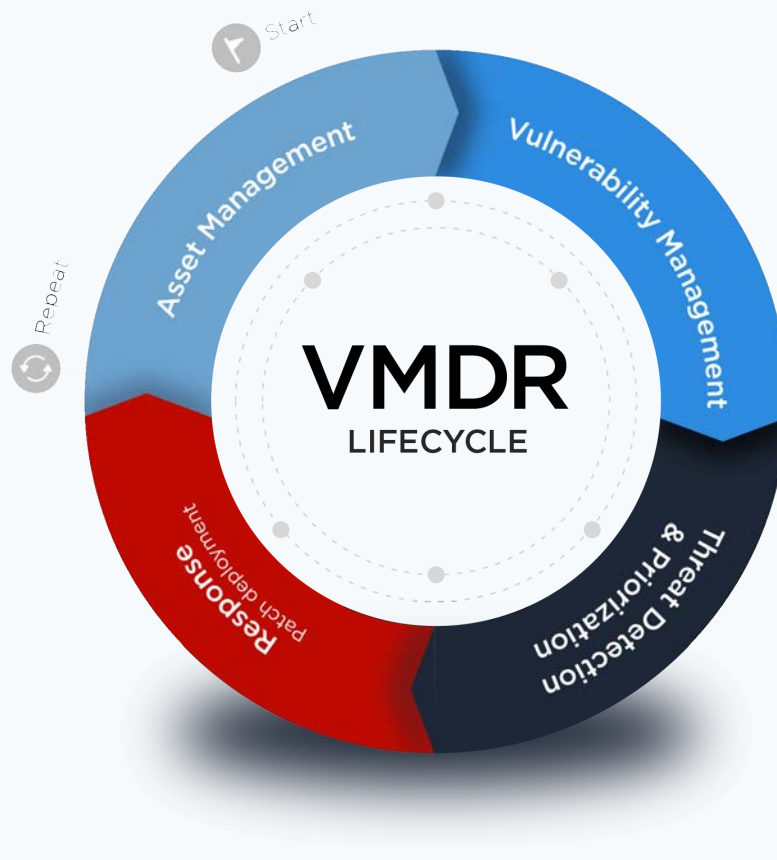
Remediation

Automatically correlate vulnerabilities to patches

End-to-end User Interface workflows

Fit-for-purpose visualizations and recommendations

Orchestration for remediation



Asset Tags (5)

Finance × Operations × Engineering × HR-HQ × HR-France ×

Vulnerability Age



RTIs (9)

- ✓ Zero Day (10)
- ✓ High Lateral Movement (32)
- ✓ Active Attacks (12)
- ✓ Wormable (13)
- ✓ Machine Learning Probability (32)
- DOS External (25)
- ✓ High Data Loss (17)
- Vulnerable to DOS (28)
- ✓ Easily Exploitable (50)
- ✓ Exploit Kit Available (34)
- ✓ Unpatchable (23)
- ✓ Public Exploit (13)

Prioritized Assets

38

10% of Total

Total

379

Prioritized Vulnerabilities

37

2.75% of Total

Total

1.34K

Available Patches

05

Patch Now

Prioritization Engine – Machine Learning

Python and Tensor Flow

Dataset of 120,000+ Vulnerabilities

132 Vulnerability Features

Live Exploits / POCs

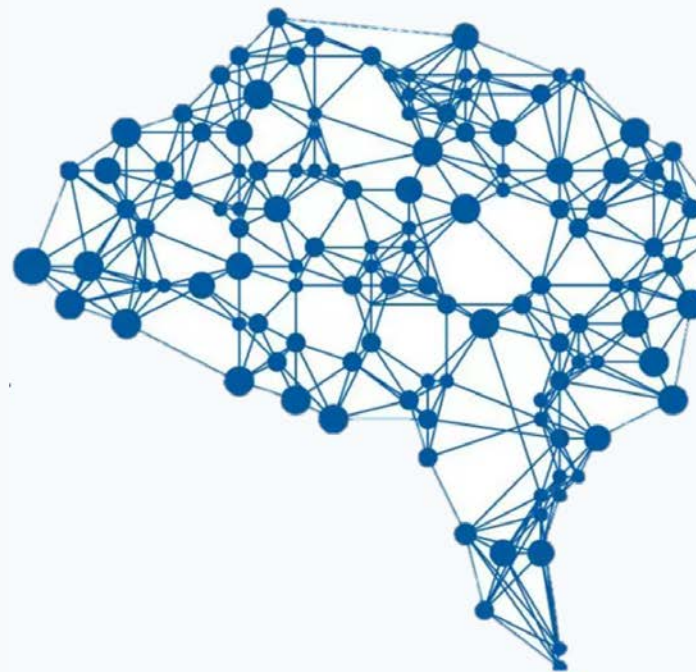
Historical Threat Patterns

Historical Vulnerable Software/Vendor

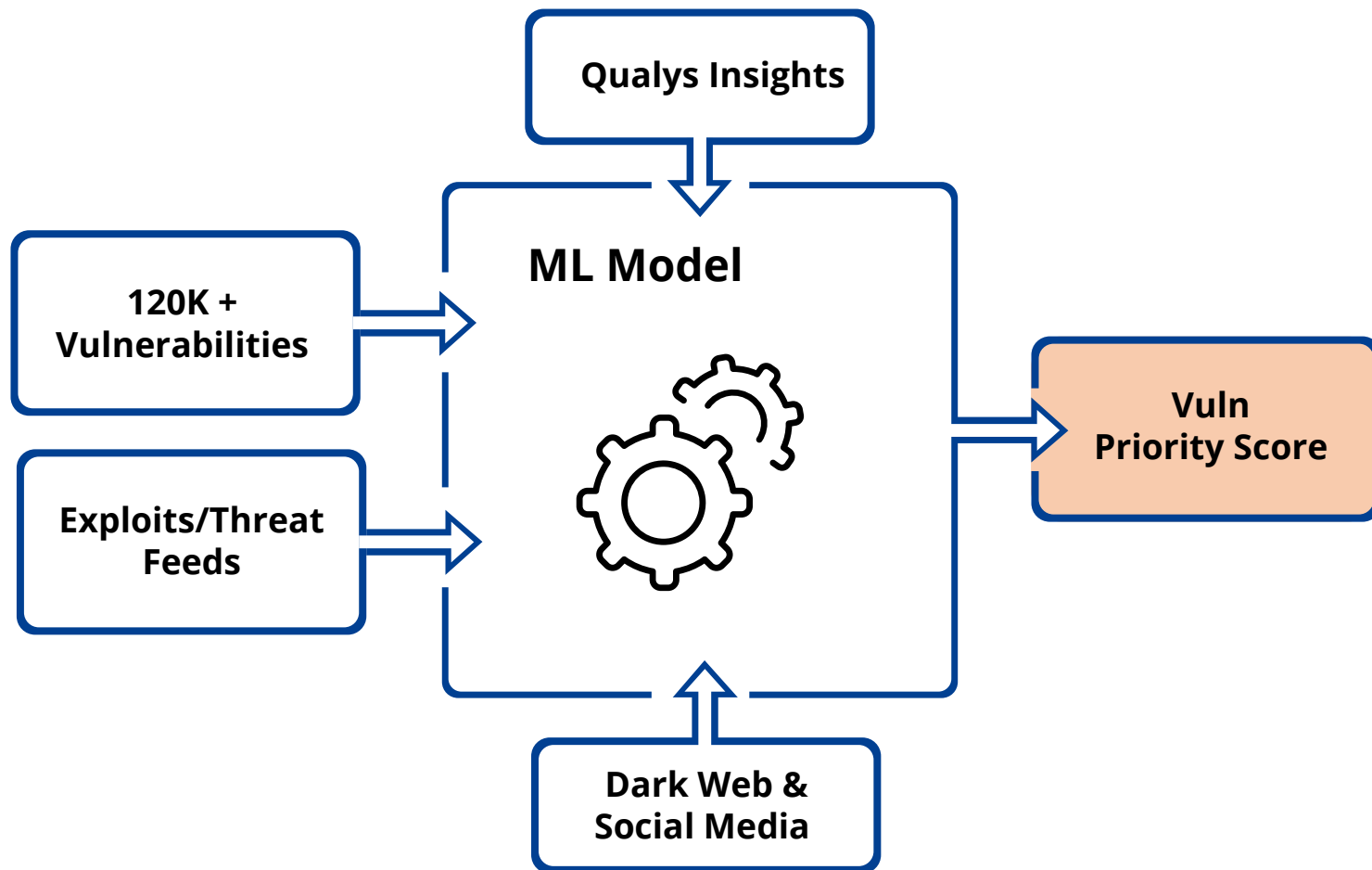
Dark Web and Social Media References

Qualys Security Researchers

Learns New Patterns and Intelligence Daily



**“The more time you spend on activities with low impact,
the less time you have for higher impact activities”**



Contextual Awareness

Your Network is Unique to You

External Facing Assets

Network Reachability / Cloud Security Groups

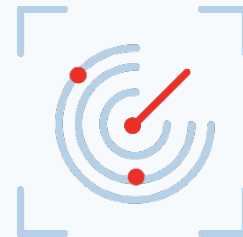
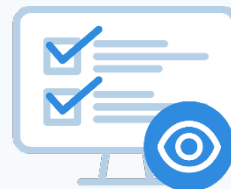
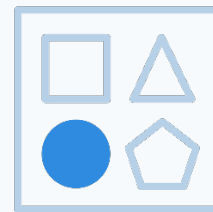
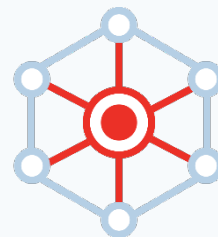
Zero-Trust Networking / BeyondCorp

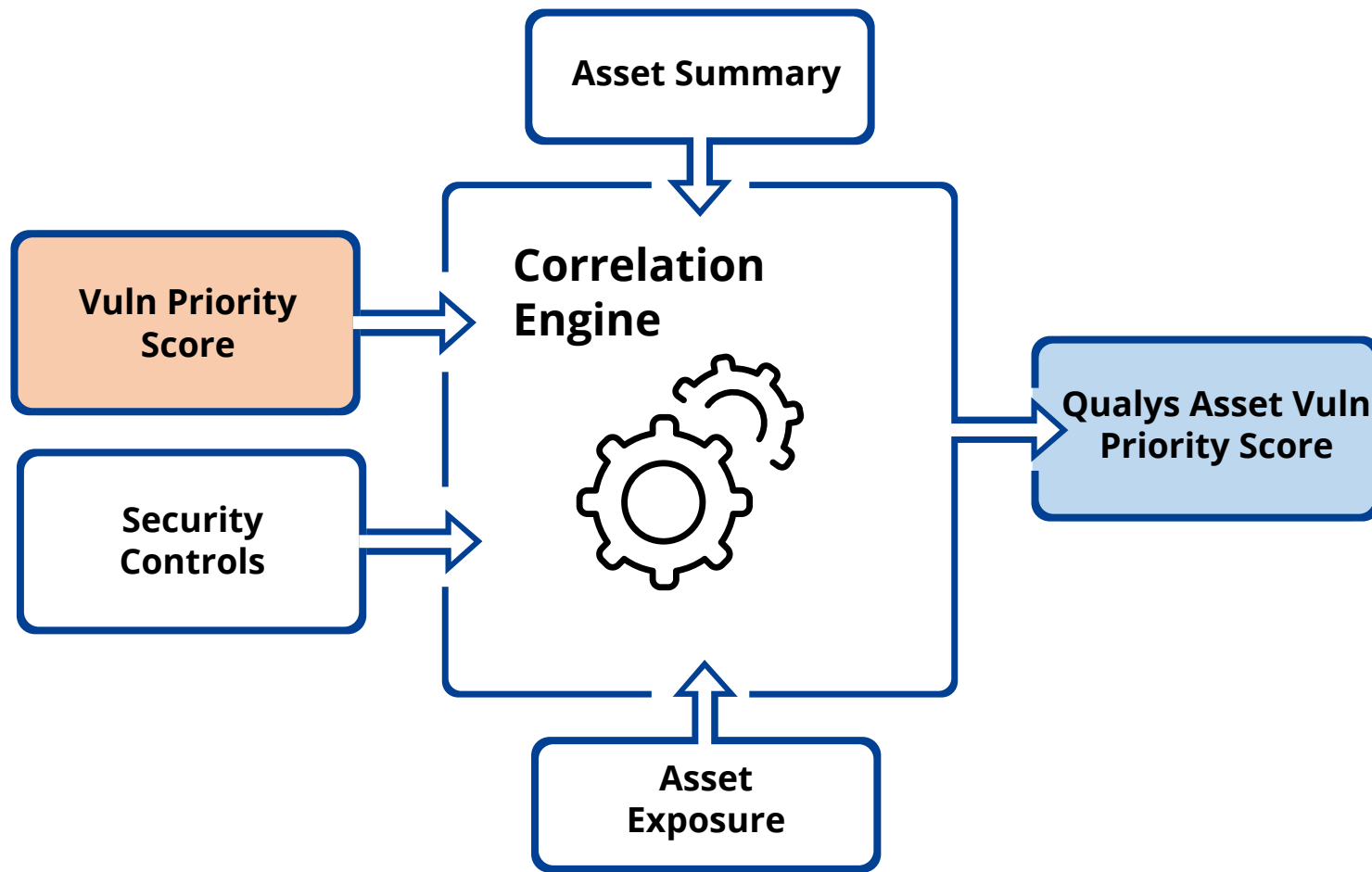
Business / Customer Applications

Data Sensitivity and Data Access Governance

Asset System Configuration

Security Control Validation





VMDR comes with much more

Unlimited Cloud Agents

Unlimited Container Sensors

Unlimited Passive Sensors

Certificate Inventory

Cloud Inventory

Container Inventory

Mobile Device Inventory

Asset Categorization

Asset Normalization

Configuration Assessment

CIS Benchmarks

Continuous Monitoring

Patch Detection and CVE Correlation

Available February 2020

The background is a solid blue color with a pattern of small white dots arranged in a grid. Three of these dots are highlighted in red, one on the left side, one in the lower-left quadrant, and one on the right side.

VMDR Concept Demo

Industry terms or Acronyms

RBVM - Risk based approach to VM

TCVM - Threat Centric Vulnerability Prioritization or Management

VPT - Vulnerability Prioritization Technologies

TVM - Threat and Vulnerability Management

Security Posture

ASM - Attack Surface Management

Penetration Testing



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Thank You

Prateek Bhajanka
pbhajanka@qualys.com